BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 43.385.492.350 | 49.613.245.719 |
| I | Cash \& Cash equivalents | 110 |  | 17.060.746.379 | 29.671.865.112 |
| -------1 | Cash | 111 | V. 01 | 17.060 .746 .379 | 4.671.865.112 |
| 2 | Cash equivalents | 112 |  | -------------- | $25.000 .000-00000$ |
| II | Short-term financial investments | 120 | V. 02 | 900.000 .000 | 900.000 .000 |
| ------1 | Short-term investments | 121 |  | 900.000 .000 | 900.000 .000 |
| ------ | Provision for devaluation of short-term investments | 129 |  | ---------- | ------------ |
| III | Short-term receivables | 130 |  | 21.724.251.524 | 15.386.130.218 |
| ------1 | Trade accounts receivables | 131 |  | 15.817.857.093 | 14.365.774.177 |
| 2 | Prepayment to suppliers | 132 |  | 5.752.366.304 | 53.875 .000 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ---------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.-73 | 154.--------12 | 966-481.041 |
| 6 |  | 139 |  | ----------- | ------------ |
| IV | Inventories | 140 |  | - | - |
| ------1 | Inventories | 141 | V. 04 | - | - |
| 2 | Provision for devaluation of inventories | 149 |  | - | - |
| V | Other short-term assets | 150 |  | 3.700.494.447 | 3.655.250.389 |
| 1 | Short-term prepaid expenses | 151 |  | 2.736.361.687 | 3.015.910.397 |
| 2 | VAT deductible | 152 |  | ---------- | ------------ |
| 3 |  | 154 | V.-75 | - |  |
| 4 | Other short-term assets | 158 |  | 964.132.760 | 639.---------- |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 470.345.759.706 | 473.537.573.748 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 447.841.248.674 | 447.293.924.971 |
| 1 | Tangible fixed assets | 221 | V. 08 | 378.644.948.796 | 377.701.463.071 |
|  | - Historical cost | 222 |  | 543.781 .944 .896 | 532.536.183.941 |
|  | - Accumulated depreciation | 223 |  | (165.136.996.100) | (154.834.720.870) |
| 2 | Finance leases fixed assets | 224 | V. 09 | --------------- | --------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 69.196.299.878 | 69.592 .461 .900 |
|  | - Historical cost | 228 |  | 79.232.404.441 | 79.232 .404 .441 |
|  | - Accumulated depreci---------1ion | 229 |  | (10.036-104.563) | (9.639.942.541) |


|  | Construction in progress | 230 | V. 11 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - |  |
|  | - Historical cost | -241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | 2.258.600.000 | 2.258.600.000 |
| 1 | Investment in subsidiaries | -251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 2.258.600.000 | 2.258 .600 .000 |
| 4 | Provision for devaluation of long-term financial investments | -259 |  | - | - |
| V | Other long-term assets | 260 |  | 20.245.911.032 | 23.985.048.777 |
| -------1 | Long-term prepaid expenses | -261 | V. 14 | 20.245.911.032 | 23.985.048.777 |
| 2 | Deferred income tax assets | -262 | V. 21 | ------------- | ------------- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 513.731.252.056 | 523.150.819.467 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 140.459.937.442 | 168.751.795.328 |
| I | Short-term liabilities | 310 |  | 41.418.255.244 | 76.114.754.020 |
| -------1 | Short-term borrowing | 311 | V. 15 | 9.478 .500 .000 | 18.957 .000 .000 |
| 2 | Trade accounts payable | 312 |  | 5.832.141.628 | 7.632.748.777 |
| 3 | Advances from customers | 313 |  | ------------- | ------------- |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 8.507.514.157 | 5.798.530.875 |
| 5 | Payable to employees | 315 |  | 1.532 .635 .250 | 1.441.996.807 |
| 6 | Payable expenses | 316 | V.-17 | 341.788 .256 | 601.644 .413 |
| 7 | Intercompany payable | 317 |  | ----------- | ----------- |
| 8 |  | 318 |  | -------------- | -------------- |
| 9 |  | 319 | V. 18 | 13.614.933.540 | 39.233 .840 .648 |
| 10 | Provision for short-term liabilities | 320 |  | - | ------------ |
| 11 | Bonus and welfare fund | 323 |  | 2.110.742.413 | 2.448.992.500 |
| II | Long-term liabilities | 330 |  | 99.041 .682 .198 | 92.637 .041 .308 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-termintercompany payable | 332 | V. 19 | ----------------- | ----------------- |
| 3 | Other long-termpayabables | 333 |  | 12-------------70 | 13-180---------76-180 |
| 4 | Long-term borrowing | 334 | V. 20 | 86.470.829.928 | 79.456 .473 .128 |
| 5 | Deferred income tax payable | 335 | V.21 | --------------- | ---------------- |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338-1-1-1-20 |  | - | - |
| 9 | Scientific and Technological Development fund | 339-- |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 373.271.314.614 | 354.399.024.139 |
| I | Capital sources and funds | 410 | V. 22 | 373.271.314.614 | 354.399.024.139 |
| 1 | Paid-in capital | 411 |  | 240.000.000.000 | 240.000.000.000 |
| 2 | Capital surplus | 412 |  | 15.723 .448 .000 | 15.723 .448 .000 |
| 3 | Other capital of owner | 413 |  | -------------------------- | ---------------- |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 30.287 .344 .107 | 30.287.344.107 |
| 8 | Financial reserve fund | 418 |  | 9.925 .007 .865 | 9.925 .007 .865 |
| 9 | Other fund belong to owner's equity | 419 |  | ----------- | - |
| 10 | Retained after-tax profit | 420 |  | 77.335.514.642 | 58.463.224.167 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 513.731.252.056 | 523.150.819.467 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 61.311.459.580 | 52.371.447.418 | 170.278.048.921 | 145.021.727.546 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 61.311.459.580 | 52.371.447.418 | 170.278.048.921 | 145.021.727.546 |
| 4. Cost of sales | 11 | VI. 27 | 33.759.489.284 | 23.006.785.176 | 87.710.304.377 | 60.872.578.405 |
| 5. Gross profit (20=10-11) | 20 |  | 27.551.970.296 | 29.364.662.242 | 82.567.744.544 | 84.149.149.141 |
| 6. Financial income | 21 | VI. 26 | 143.218 .336 | 299.255.314 | 542.434.950 | 520.217.632 |
| 7. Financial expenses | 22 | VI. 28 | 837.699.457 | 1.253.383.508 | 3.802.171.281 | 6.803.360.213 |
| - In which: Interest expense | 23 |  | 837.699.457 | 1.253.383.508 | 2.893.837.468 | 5.370.928.646 |
| 8. Selling expenses | 24 |  | - | - | - | - |
| 9. General \& administrative expenses | 25 |  | 2.510.520.968 | 2.096.651.621 | 6.652.190.725 | 5.941.019.701 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 24.346.968.207 | 26.313.882.427 | 72.655.817.488 | 71.924.986.859 |
| 11. Other income | 31 |  | - | - | 490.660.800 | - |
| 12. Other expenses | 32 |  | - | - | 19.807.349 | - |
| 13. Other profit (40=31-32) | 40 |  | - | - | 470.853.451 | - |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+40$ ) | 50 |  | 24.346.968.207 | 26.313.882.427 | 73.126.670.939 | 71.924.986.859 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 4.869.393.641 | 2.631.388.243 | 14.728.988.709 | 7.205.342.744 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 19.477.574.566 | 23.682.494.184 | 58.397.682.230 | 64.719.644.115 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 19.477.574.566 | 23.682.494.184 | 58.397.682.230 | 64.719.644.115 |
| 19. EPS (VND/share) | 70 |  | 786 | 987 | 2.433 | 2.669 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 73.126.670.939 | 71.924.986.859 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 31.044.980.942 | 27.904.191.063 |
|  | Provisions | 03 |  | - - | - |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 853.733.813 | 1.432 .431 .567 |
|  | Loss/gain from investment | 05 |  | (352.361.113) | - |
|  | Loan interest expenses | 06 |  | 2.893.837.468 | 5.370.928.646 |
| 3 | Operating profit before the changes of current capital | 08 |  | 107.566.862.049 | 106.632.538.135 |
|  | Changes in accounts receivable | 09 |  | (1.810.066.209) | (10.359.511.986) |
|  | Changes in inventories | 10 |  | - | - |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (28.769.448.735) | (13.318.563.471) |
|  | Changes in prepaid expenses | 12 |  | 4.933 .306 .526 | 10.283.605.380 |
|  | Loan interest paid | 13 |  | (2.893.837.468) | (5.370.928.646) |
|  | Corporate income tax paid | 14 |  | (11.776.384.167) | (4.918.978.632) |
|  | Other receivables | 15 |  | 203.000.000 | - |
|  | Other payables | 16 |  | (6.294.577.087) | (2.737.949.998) |
|  | Net cash provided by (used in) operating activities | 20 |  | 61.158.854.909 | 80.210.210.782 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (49.204.106.407) | (31.737.960.905) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 404.444.447 | - |
|  | Net cash used in investing activities | 30 |  | (48.799.661.960) | (31.737.960.905) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 49.459.716.800 | - |
| 4 | Cash paid to principal debt | 34 |  | (55.367.397.696) | (29.917.005.078) |
| 5 | Cash paid to financial lease debt | 35 |  | (-3.3.6............ | -(.-.......- |
| $\bigcirc$ | Dividend, profit paid for owners | 36 |  | (23.451.675.400) | (16.856.287.100) |
|  |  |  |  |  | - |
|  |  | 40 |  | (29.359.356.............) | (46.773..................) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (17.000.163.347) | 1.698.957.699 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 34.964.256.185 | 8.003.559.745 |
|  | Influence of foreign exchange change | 61 |  | (3.346.459) | 8.952.293 |

